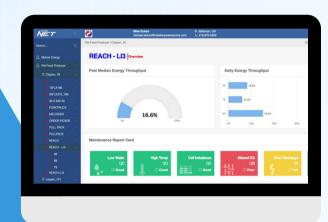
### Remote Power Management



# STARTING AT \$10 / MONTH!

- Avoid costly battery replacements
- Ensure all batteries are being properly maintained
- Optimize battery efficiency



# Motive Real-Time Battery Monitoring

Remote Management of Battery Fleets

Motive 360° is a subscription based, real-time monitoring service – which is done remotely from Motive Energy. Incorporating the Data Management element of HawkerNET<sup>TM</sup>, Motive 360° offers a solution with no-upfront costs for as low as \$10/battery per month.

By using the latest technology from HawkerNET<sup>TM</sup>, Motive 360° allows us to manage the battery fleet, and allows us to consult with the dealer/customer to offer exceptional service!



# WHAT CAN MOTIVE 360° DO FOR YOU?



Motive 360° real-time battery monitoring gathers measurable data that can better direct your operations and improve overall productivity. It's designed to work with your existing battery and truck fleet. Motive 360° provides data-driven answers to two critical questions:

#### 1. How efficiently is the battery fleet managed (utilizations)?

Motive 360° collects and compiles your fleet management data. It looks at the most efficient use of batteries and vehicle pools for optimal battery utilization. This should involve good battery rotation and consistent, even usage across all batteries in the fleet. The Motive 360° data assessments will also determine if your battery fleet size is adequate for your current operation.

#### 2. How well is the battery fleet being maintained (health/maintenance)?

Motive 360° also focuses on aspects of battery fleet maintenance. The tool assists in properly maintaining equipment to prolong battery life and to ensure warranty coverage. The system provides proactive notification of performance characteristics. A preventative maintenance program can extend your battery life and avoid operation failures. That means you'll save money and run your battery operations more efficiently.

## **IMPLEMENTATION**



#### **Hardware Installation**

Our trained technicians will come asses your fleet and install the required hardware.

#### **Analyzing Data**

With the HawkerNET™, cloud based data management tool, both our staff at Motive and your staff will have real-time data metrics of your entire battery fleet.

#### Consulting

Trained staff at Motive will provide feedback to your team regarding answers to battery fleet utilization, real time battery fleet health and maintenance.

